# STARCH 3, 1849

## United States Department of the Interior

## NATIONAL PARK SERVICE Intermountain Region 12795 West Alameda Parkway

Lakewood, CO 80228



IN REPLY REFER TO: C3823 (IMR-ACM)

JAN 28 2013

Arden Bailey Yellowstone Expeditions PO Box 865 West Yellowstone, Montana 59758

Re: National Park Service Concession Contract No. CC-YELL300-04

Dear Mr. Baily:

The National Park Service (NPS), after consideration of alternatives, has determined that an extension of NPS Concession Contract No. CC-YELL300-04, as it may be amended, ("Contract") is necessary in order to avoid interruption of visitor services.

Accordingly, under applicable provisions of the Contract that permit a continuation of operations after expiration, the NPS hereby authorizes, subject to your execution of this letter agreement ("Extension Agreement"), the continuation of operations as described in the Contract for a period not to exceed March 31, 2014, or until the effective date of a new contract, whichever occurs first.

Please indicate your agreement to this extension by signing and dating in the space provided below and returning the fully-executed letter in the envelope provided, addressed to this office, within 30 days of receipt. A copy of this letter is enclosed for your files. If you have any questions or if we can provide further assistance, contact Jennifer Parker, Chief of Concessions at (303) 969-2661 or e-mail at jennifer\_parker@nps.gov.

Sincerely,

John Wessels

Regional Director,

Intermountain Region

Agreed:

Arden Baily

Yellowstone Expeditions

2-5-2013

Date

**Enclosures** 

# AMENDMENT NO. 4 Concession Contract CC-YELL300-04 Yellowstone Expeditions

THIS CONTRACT is between the National Park Service and Yellowstone Expeditions (hereinafter referred to as "Concessioner"), a Sole Proprietorship, under the authority of 16 U.S.C. 1 et. seq., including 16 U.S.C. 5901 et seq., and other laws that supplement and amend these laws.

#### WITNESSETH:

WHEREAS, the Secretary and the concessioner entered into Concession Contract CC-YELL300-04, which became effective on January 1, 2004, and whereby the Concessioner is authorized to provide guided interpretive snowcoach tours, using tracked vehicles suitable for oversnow use for the public within Yellowstone National Park during the period January 1, 2004, through April 1, 2013.

NOW THEREFORE, in consideration of the forgoing, the parties hereto covenant and agree to and with each other that Concession Contract CC-YELL300-04 is hereby amended as follows:

- 1. Sec. 5 Fees, is hereby amended as follows:
  - (b) Payments Due: The franchise fee payment must be received by June 30.
- 2. Sec. 7 Records and Reports, is hereby amended as follows:
  - (b) The Concessioner must electronically transmit annually, by June 30, to <a href="http://www.concessions.nps.gov/AFRReports.cfm">http://www.concessions.nps.gov/AFRReports.cfm</a>, a financial statement for the preceding fiscal year or portion of a year as prescribed by the Director ("Concessioner Annual Financial Report").

By CONCESSIONER:	UNITED STATES OF AMERICA
Arden Bailey Print name	
Signature	leua Figate for John Wessels (National Park Service
Date: November 14, 2012	Date: Dec. 18, 2012

#### AMENDMENT NO. 3 Concession Contract CC-YELL300-04 Yellowstone Expeditions

THIS CONTRACT is between the National Park Service and Yellowstone Expeditions (hereinafter referred to as "Concessioner"), a Sole Proprietorship, under the authority of 16 U.S.C. 1 et. seq., including 16 U.S.C. 5901 et seq., and other laws that supplement and amend these laws.

#### WITNESSETH:

WHEREAS, the Secretary and the Concessioner entered into Concession Contract CC-YELL300-04, which became effective on January 1, 2004, and whereby the Concessioner is authorized to provide guided interpretive snowcoach tours, using tracked vehicles suitable for oversnow use for the public within Yellowstone National Park during the period January 1, 2004, through April 1, 2013.

NOW THEREFORE, in consideration of the forgoing, the parties hereto covenant and agree to and with each other that Concession Contract **CC-YELL300-04** is hereby amended as follows:

- 1. Sec. 5 Fees, is hereby amended as follows:
  - (a) Franchise Fee
  - (1) The Concessioner must pay a franchise fee to the Director as follows:

<u>Authorized Visitor Services</u> Three percent (3%) of the concessioner's gross receipts for the preceding year or portion of a year, for providing road-based tours in Yellowstone and Grand Teton National Parks.

By CONCESSIONER:	UNITED STATES OF AMERICA
Arden Bailey Print name	
Signature	Pena Tugate for John Wessels National Park Service
Date: November 14, 2012	Date: Dec 18, 2012

#### AMENDMENT NO. 2 Concession Contract CC-YELL-300-04 Yellowstone Expeditions

THIS CONTRACT is between the National Park Service and Yellowstone Expeditions (hereinafter referred to as "Concessioner"), a Sole Proprietorship, under the authority of 16 U.S.C. 1 et. seq., including 16 U.S.C. 5901 et seq., and other laws that supplement and amend these laws.

#### WITNESSETH:

WHEREAS, the Secretary and the Concessioner entered into Concession Contract CC-YELL-300-04, which became effective on January 1, 2004, and whereby the Concessioner is authorized to provide guided, interpretive snowcoach tours, using tracked vehicles suitable for oversnow use for the public within Yellowstone National Park during the period January 1, 2004, through April 1, 2014.

NOW THEREFORE, in consideration of the forgoing, the parties hereto covenant and agree to and with each other that Concession Contract CC-YELL-300-04 is hereby amended as follows:

1. Sec. 1 Term of Contract, is hereby amended as follows:

This Contract will be from January 1, 2004 until its expiration on April 1, 2013.

By CONCESSIONER:	UNITED STATES OF AMERICA
Arden Bailey Print name of signor  Yellowstone Expeditions  Date: 12-5-2005	National Park Service  APR 1 6 2006  Date:
Attest By: Seinse Cochrane Lovise Cochrane	•
Print name of signor  Title: CPA	

#### AMENDMENT NO. 1 Concession Contract CC-YELL300-04 Yellowstone Expeditions

THIS CONTRACT is between the National Park Service and Yellowstone Expeditions (hereinafter referred to as "Concessioner"), a Sole Proprietorship, under the authority of 16 U.S.C. 1 et. seq., including 16 U.S.C. 5901 et seq., and other laws that supplement and amend these laws.

#### WITNESSETH:

WHEREAS, the Secretary and the concessioner entered into Concession Contract **CC-YELL300-04**, which became effective on January 1, 2004, and whereby the Concessioner is authorized to provide guided interpretive snowcoach tours, using tracked vehicles suitable for oversnow use for the public within Yellowstone National Park during the period January 1, 2004, through April 1, 2014.

NOW THEREFORE, in consideration of the forgoing, the parties hereto covenant and agree to and with each other that Concession Contract **CC-YELL300-04** is hereby amended as follows:

1. Sec. 2 Services and Operations, is hereby amended as follows:

DELETE: On December 16, 2003, the U.S. District Court in Washington, D.C., set aside a recent NPS winter use plan and rule that allowed for limited snowmobile use in Yellowstone and Grand Teton National Parks and the John D. Rockefeller, Jr., Memorial Parkway. Consequently, the November 18, 2002, regulation is in effect. That rule phases out snowmobile use in the three parks in favor of multi-passenger snowcoaches.

The regulations governing snowcoach (and snowmobile) use in Yellowstone National Park are found in the July 1, 2003 edition of the Code of Federal Regulations (36 CFR 7.13). For Grand Teton National Park and the John D. Rockefeller, Jr., Memorial Parkway, the regulations are at 36 CFR 7.22 and 36 CFR 7.21, respectively of the July 1, 2003 regulations.

During the 2003-04 winter season, visitors will be able to access the park through commercial snowcoach or snowmobile operations. Effective the winter of 2004-05, oversnow motorized recreation access to the three parks will be by NPS managed (concession contracts) snowcoach only.

2. Sec. 2 <u>Services and Operations</u>, (a) (2), <u>Authorized Visitor Services</u>, second paragraph, is hereby amended as follows:

"Haul freight, supplies, and employees for other Concessioners and park contractors during the winter when roads are closed to conventional vehicular travel."

By CONCESSIONER:	UNITED STATES OF AMERICA
Arden Bailey Print name	
Signature	leve Typott for John Messel National Park Service
Date: November 14, 2012	Date: Dec 18, 7012

# **Category III Concession Contract**

United States Department of the Interior National Park Service Yellowstone National Park

# GUIDED, INTERPRETIVE SNOWCOACH TOURS

# CONCESSION CONTRACT NUMBER CC-YELL-300-04

## **BETWEEN**

THE NATIONAL PARK SERVICE AND YELLOWSTONE EXPEDITIONS P.O. BOX 865 WEST YELLOWSTONE, MT 59758

Covering the Period

January 1, 2004 through April 1, 2014

This Contract is between the National Park Service and Yellowstone Expeditions (hereinafter referred to as "Concessioner"), a Sole Proprietorship, under the authority of 16 U.S.C. 1 et. seq., including 16 U.S.C. 5901 et seq., and other laws that supplement and amend these laws. The Director and the Concessioner agree:

Sec. 1. Term of Contract

This Contract will be from January 1, 2004 until its expiration on April 1, 2014

#### Sec. 2. Services and Operations

On December 16, 2003, the U.S. District Court in Washington, D.C., set aside a recent NPS winter use plan and rule that allowed for limited snowmobile use in Yellowstone and Grand Teton National Parks and the John D. Rockefeller, Jr., Memorial Parkway. Consequently, the November 18, 2002, regulation is in effect. That rule phases out snowmobile use in the three parks in favor of multi-passenger snowcoaches.

The regulations governing snowcoach (and snowmobile) use in Yellowstone National Park are found in the July 1, 2003 edition of the Code of Federal Regulations (36 CFR 7.13). For Grand Teton National Park and the John D. Rockefeller, Jr., Memorial Parkway, the regulations are at 36 CFR 7.22 and 36 CFR 7.21, respectively of the July 1, 2003 regulations.

During the 2003-04 winter season, visitors will be able to access the park through commercial snowcoach or snowmobile operators. Effective the winter of 2004-05, oversnow motorized recreation access to the three parks will be by NPS managed (concession contracts) snowcoach only.

#### (a) Required and Authorized Visitor Services

During the term of this contract, the Concessioner is authorized and required to provide the following visitor services for the public within the Area:

#### (1) Required Visitor Services.

The Concessioner is required to provide guided, interpretive oversnow transportation services, using tracked vehicles suitable for oversnow use in Yellowstone National Park. All equipment used will be approved by the National Park Service.

Tours will originate at the **West Entrance** of the park.

Yellowstone Expeditions will offer daily snowcoach tours to the Grand Canyon of the Yellowstone and/or Old Faithful, guided cross-country and snowshoe trips, and photo excursions.

The Concessioner will conduct cross-country ski trips out of a skier's camp located at Canyon Village. The camp includes overnight lodging in "yurts" and food service.

(2) <u>Authorized Visitor Services.</u> The Concessioner is authorized, but not required to provide the following visitor services during the term of this contract.

Provide snowcoach tours that are day trips only OR several days' duration with overnight accommodations included.

Haul freight and supplies for other Concessioners and park contractors during the winter when roads are closed to conventional vehicular travel.

Tow disabled oversnow vehicles from the park.

Provide tours that include cross-country skiing, snowshoeing, photography, wildlife viewing and sightseeing, etc.

Provide clients with lunches or snacks and beverages which have been prepared in commercial food service operations inspected by State or local Public Health Service officials.

Provide road-based tour in Yellowstone and Grand Teton National Parks. A road-based tour is defined as a vehicle tour on paved park roads, with visits to facilities and services in combination with short walks at the following frontcountry areas:

Old Faithful Geyser Basin
Grand Canyon of the Yellowstone (North and South Rims including overlooks)
Biscuit Basin
Black Sand Basin
Norris Geyser Basin
Mammoth Hot Springs Terraces
West Thumb Geyser Basin
Fountain Paint Pots
Firehole Lake Drive
Midway Geyser Basin
Mud Volcano

Provide summer activities that include "day hiking" walking tours (within five (5) miles of the roads), and photo excursions.

#### (b) Operation, Maintenance and Quality of Operation

The Concessioner must provide, operate and maintain the visitor services in accordance with this Contract in a manner considered satisfactory by the Director, including the nature, type and quality of the visitor services. The Concessioner's authority to provide visitor services under the terms of this Contract is nonexclusive. The Concessioner's operations and contract compliance will be evaluated on at least an annual basis.

#### (c) Operating Plan

The Director will establish and revise, as necessary, after consultation with the Concessioner. specific requirements for the operations of the Concessioner under this Contract in the form of an Operating Plan. The initial Operating Plan is attached to this Contract as Exhibit B.

#### (d) Rates

All rates and charges to the public by the Concessioner for visitor services must be reasonable and appropriate and must be approved by the Director.

#### (e) No Capital Improvements

The Concessioner may not construct any Capital Improvements upon Area lands.

#### Sec.3. Concessioner Personnel

- (a) The Concessioner must ensure that its employees are hospitable and exercise courtesy and consideration in their relations with the public.
- (b) The Concessioner must establish appropriate screening, hiring, training, safety, employment, termination and other policies and procedures.
- (c) The Concessioner must review the conduct of any of its employees whose action or activities are considered by the Concessioner or the Director to be inconsistent with the proper administration of the Area and enjoyment and protection of visitors and must take such actions as are necessary to correct the situation.
- (d) The Concessioner must maintain, to the greatest extent possible, a drug-free work environment.

#### Sec.4. Environmental

The Concessioner must utilize appropriate best management practices (practices that apply the most current and advanced means and technologies available to the Concessioner to undertake and maintain a superior level of environmental performance reasonable in light of the circumstances of the operations conducted under this Contract) in its provision of visitor services and other activities under this Contract.

#### Sec.5. Fees

- (a) Franchise Fee
- (1) The Concessioner must pay a franchise fee to the Director as follows: 3 percent (3%) of annual gross receipts.
- (2) The Concessioner has no right to waiver of the fee under any circumstances.
- (b) Payments Due: The franchise fee payment must be postmarked by June 1.
- (1) All franchise fee payments consisting of \$10,000 or more, will be deposited electronically by the Concessioner in the manner directed by the Director.
- (c) Interest

An interest charge will be assessed on overdue amounts for each thirty (30) day period, or portion thereof, that payment is delayed. The percent of interest charged will be based on the current value of funds to the United States Treasury as published quarterly in the Treasury Fiscal Requirements Manual. The Director may also impose penalties for late payment to the extent authorized by Applicable Law.

#### Sec.6. Insurance

The Concessioner must obtain and maintain during periods of operation for the entire term of this Contract, at its sole cost and expense, coverage necessary to fulfill the obligations of this Contract. The insurance requirements are set forth in Exhibit D.

#### Sec.7. Records and Reports

- (a) Accounting System
- (1) The Concessioner must maintain an accounting system under which its accounts can be readily identified with its system of accounts classification. Such accounting system must be

capable of providing the information required by this Contract. The Concessioner's system of accounts classification must be directly related to the Concessioner Annual Financial Report Form issued by the Director.

- (2) If the Concessioner's annual gross receipts are \$500,000 or more, the Concessioner must use the accrual accounting method.
- (3) The Concessioner must keep its accounts in such manner that there can be no diversion or concealment of profits or expenses in the operations authorized under this Contract by means of arrangements for the procurement of equipment, merchandise, supplies or services from sources controlled by or under common ownership with the Concessioner or by any other device.
- (b) Annual Financial Report
- (1) The Concessioner must submit annually, as soon as possible but must be **postmarked by June 1**, a financial statement for the preceding fiscal year or portion of a year as prescribed by the Director ("Concessioner Annual Financial Report").
- (2) If the annual gross receipts of the Concessioner are in excess of \$1,000,000, the financial statements must be audited by an independent Certified Public Accountant in accordance with Generally Accepted Auditing Standards (GAAS) and procedures promulgated by the American Institute of Certified Public Accountants.
- (3) If annual gross receipts are between \$500,000, and \$1,000,000, the financial statements must be reviewed by an independent Certified Public Accountant in accordance with Generally Accepted Auditing Standards (GAAS) and procedures promulgated by the American Institute of Certified Public Accountants.
- (4) If annual gross receipts are less than \$500,000, the financial statements may be prepared without involvement by an independent Certified Public Accountant, unless otherwise directed by the Director.
- (c) Other Reports
- (1) Balance Sheet. If requested by the Director, within ninety (90) days of the execution of this Contract or its effective date, whichever is later, the Concessioner must submit to the Director a balance sheet as of the beginning date of the term of this Contract. The balance sheet must be audited or reviewed, as determined by the annual gross receipts, by an independent Certified Public Accountant.
- (2) Monthly Use Report. The concessioner must submit a Monthly Use Report that identifies visitors and snowcoaches for each day, including day and overnight use.

(3) The Director from time to time may require the Concessioner to submit other reports and data regarding its performance under this Contract or otherwise, including, but not limited to, operational information.

#### Sec.8. Suspension, Termination, or Expiration

- (a) Termination and Suspension
- (1) The Director may temporarily suspend operations under this Contract in whole or in part or terminate this Contract in writing at any time in order to protect Area visitors, protect, conserve, and preserve Area resources, or to limit visitor services in the Area to those that continue to be necessary and appropriate.
- (2) The Director may terminate this Contract if the Director determines that the Concessioner has materially breached any requirement of this Contract.
- (3) In the event of a breach of the Contract, the Director will provide the Concessioner an opportunity to cure by providing written notice to the Concessioner of the breach. In the event of a monetary breach, the Director will give the Concessioner a fifteen (15) day period to cure the breach. If the breach is not cured within that period, then the Director may terminate the Contract for default. In the event of a nonmonetary breach, if the Director considers that the nature of the breach so permits, the Director will give the Concessioner thirty (30) days to cure the breach, or to provide a plan, to the satisfaction of the Director, to cure the breach over a specified period of time. If the breach is not cured within this specified period of time, the Director may terminate the Contract for default. Notwithstanding this provision, repeated breaches (two or more) of the same nature will be grounds for termination for default without a cure period. In the event of a breach of any nature, the Director may suspend the Concessioner's operations as appropriate in accordance with Section 8(a).
- (b) Requirements in the Event of Suspension, Termination or Expiration
- (1) In the event of suspension or termination of this Contract for any reason or expiration of this Contract, no compensation of any nature will be due the Concessioner, including, but not limited to, compensation for personal property, or for losses based on lost income, profit, or the necessity to make expenditures as a result of the termination.
- (2) Upon termination of this Contract for any reason, or upon its expiration, and except as otherwise provided in this section, the Concessioner must, at the Concessioner's expense, promptly vacate the Area, remove all of the Concessioner's personal property, and repair any injury caused by removal of the property. This removal must occur within thirty (30) days (unless the Director in particular circumstances otherwise determines). Personal property not removed from the Area will be considered abandoned property subject to disposition by the Director, at full cost and expense of the Concessioner.

#### Sec.9. Assignment, Sale or Encumbrance of Interests

This Contract may not be assigned [e.g. sold] or encumbered [e.g. mortgaged] without the approval of the Director in accordance with 36 CFR Part 51 with respect to proposed assignments and encumbrances

Sec. 10. General Provisions – See Addendum 1.

Addendum 1 attached to this Contract is made a part of this Contract.

By:	
<b>CONCESSIONER</b>	

UNITED STATES OF AMERICA

(Title)

(Company Name)

2/10/04

Date: \_3-17-04

[Corporation]

Attest

Title: Owlner-

Attachments:

Addendum 1 – General Provisions

Exhibit A – Nondiscrimination

Exhibit B – Operating Plan

Exhibit C – Assigned Government Personal Property

Exhibit D – Insurance

# ADDENDUM 1 GENERAL PROVISIONS

#### Definitions.

The following terms used in this Contract will have the following meanings, which apply to both the singular and the plural forms of the defined terms:

- (a) "Applicable Laws" means the laws of Congress governing the Area, including, but not limited to, the rules, regulations, requirements and policies promulgated under those laws, whether now in force, or amended, enacted or promulgated in the future, including, without limitation, federal, state and local laws, rules, regulations, requirements and policies governing nondiscrimination, protection of the environment and protection of public health and safety.
- (b) "Area" means the property within the boundaries of Yellowstone and Grand Teton National Parks and the John D. Rockefeller, Jr., Memorial Parkway.
- (c) "Days" means calendar days.
- (d) "Director" means the Director of the National Park Service, and his duly authorized representatives.
- (e) "Exhibit" means the various exhibits, which are attached to this Contract, each of which is hereby made a part of this Contract.
- (f) "Gross Receipts" means the total amount received or realized by, or accruing to, the Concessioner from all sales for cash or credit, of services, accommodations, materials, and other merchandise made pursuant to the rights granted by this Contract, commissions earned on contracts or agreements with other persons or companies operating in the Area, and gross receipts earned from electronic media sales, but excluding:
  - (1) Intracompany earnings on account of charges to other departments of the operation (such as laundry):
  - (2) Charges for employees' meals, lodgings, and transportation;
  - (3) Cash discounts on purchases;
  - (4) Cash discounts on sales;
  - (5) Returned sales and allowances;
  - (6) Interest on money loaned or in bank accounts:
  - (7) Income from investments:
  - (8) Income from subsidiary companies outside of the Area;
  - (9) Sale of property other than that purchased in the regular course of business for the purpose of resale;
  - (10) Sales and excise taxes that are added as separate charges to sales prices, gasoline taxes, fishing license fees, and postage stamps, provided that the amount excluded will not exceed the amount actually due or paid government agencies;
  - (11) Receipts from the sale of handicrafts that have been approved for sale by the Director as constituting authentic American Indian, Alaskan Native, Native Samoan, or Native Hawaiian handicrafts.

All monies paid into coin operated devices, except telephones, whether provided by the Concessioner or by others, must be included in gross receipts. However, only revenues actually received by the Concessioner from coin-operated telephones must be included in gross receipts. All revenues received from charges for in-room telephone or computer access must be included in gross receipts.

- (g) "Superintendent" means the manager of the Area.
- (h) "Visitor Services" means the accommodations, facilities and services that the Concessioner is required and/or authorized to provide by this Contract.

#### 2. Legal and Regulatory Compliance

This Contract, Concessioner's operations, and contract administration by the Director, are subject to all Applicable Laws. The Concessioner must comply with all Applicable Laws in fulfilling its obligations under this Contract at the Concessioner's sole cost and expense. The Concessioner must give the Director immediate written notice of any violation of Applicable Laws by the Concessioner, including its employees, agents or Contractors, and must promptly correct any violation.

#### 3. Services and Operations

- (a) All promotional material, regardless of media format (i.e., printed, electronic, broadcast media), provided to the public by the Concessioner in connection with the services provided under this Contract must be approved in writing by the Director prior to use. All such material will identify the Concessioner as an authorized Concessioner of the National Park Service, Department of the Interior.
- (b) The Concessioner will provide Federal employees reduced rates, in accordance with guidelines established by the Director, when conducting necessary official business. Complementary or reduced rates and charges may otherwise not be provided to Federal employees by the Concessioner except to the extent that they are equally available to the general public.
- (c) The Director and Comptroller General of the United States, or any of their duly authorized representatives, will have access to the records of the Concessioner as provided by the terms of Applicable Laws.
- (d) Subconcession or other third party agreements, including management agreements, for the provision of Visitor Services required and/or authorized under this Contract, whether in consideration of a percentage of revenues or otherwise, are not permitted.
- (e) The Concessioner will ensure that any protected sites and archeological resources within the Area are not disturbed or damaged by the Concessioner's activities. Discoveries of any archeological resources by the Concessioner will be promptly reported to the Director.
- 4. Environmental Data, Reports, Notifications, and Approvals
- (a) Inventory of Hazardous Substances and Inventory of Waste Streams. The Concessioner must submit to the Director, upon request, an inventory of hazardous chemicals used and stored in the Area by the Concessioner. The Concessioner must obtain the Director's approval prior to using any extremely hazardous substance, as defined in the Emergency Planning and Community Right to Know Act of 1986, in operations under this Contract. The Concessioner must also submit to the Director, upon request, an inventory of all waste streams generated by the Concessioner under this Contract.
- (b) Reports. The Concessioner must submit to the Director copies of all documents, reports, monitoring data, manifests, and other documentation required under Applicable Laws to be submitted to regulatory agencies. The Concessioner must also submit to the Director any environmental plans for which coordination with Area operations are necessary and appropriate, as determined by the Director in accordance with Applicable Laws.
- (c) Notification of Releases. The Concessioner must give the Director immediate written notice of any discharge, release or threatened release (as these terms are defined by Applicable Laws) within or at the vicinity of the Area (whether solid, semi-solid, liquid or gaseous in nature) of any hazardous or toxic substance, material, or waste of any kind, including, without limitation, or any contaminant, pollutant, petroleum, petroleum product or petroleum by-product.

- (d) Notice of Violation. The Concessioner must give the Director in writing immediate notice of any written threatened or actual notice of violation from other regulatory agencies of any Applicable Law arising out of the activities of the Concessioner, its agents or employees.
- (e) Communication with Regulatory Agencies. The Concessioner must provide timely written advance notice to the Director of communications, including without limitation, meetings, audits, inspections, hearings and other proceedings, between regulatory agencies and the Concessioner related to compliance with Applicable Laws concerning operations under this Contract. The Concessioner must also provide to the Director any written materials prepared or received by the Concessioner in advance of or subsequent to any such communications. The Concessioner must allow the Director to participate in any such communications. The Concessioner must also provide timely notice to the Director following any unplanned communications between regulatory agencies and the Concessioner.
- (f) Cost Recovery for Concessioner Environmental Activities. If the Concessioner does not promptly contain and remediate an unauthorized discharge or release arising out of the activities of the Concessioner, its employees, agents and Contractors, as set forth in this section, or correct any environmental self-assessment finding of non-compliance, in full compliance with Applicable Laws, the Director may, in its sole discretion and after notice to the Concessioner, take any such action consistent with Applicable Laws as the Director deems necessary to abate, mitigate, remediate, or otherwise respond to such release or discharge, or take corrective action on the environmental self-assessment finding. The Concessioner will be liable for and must pay to the Director any costs of the Director associated with such action upon demand. Nothing in this section precludes the Concessioner from seeking to recover costs from a responsible third party.

#### 5. Fees

#### (a) Adjustment of Franchise Fee

- (1) The Concessioner or the Director may request, in the event that either considers that extraordinary, unanticipated changes have occurred after the effective date of this Contract, a reconsideration and possible subsequent adjustment of the franchise fee established in this section. For the purposes of this section, the phrase "extraordinary, unanticipated changes" will mean extraordinary, unanticipated changes from the conditions existing or reasonably anticipated before the effective date of this Contract which have or will significantly affect the probable value of the privileges granted to the Concessioner by this Contract. For the purposes of this section, the phrase "probable value" means a reasonable opportunity for net profit in relation to capital invested and the obligations of this Contract.
- (2) The Concessioner or the Director must make a request for a reconsideration by mailing, within sixty (60) days from the date that the party becomes aware, or should have become aware, of the possible extraordinary, unanticipated changes, a written notice to the other party that includes a description of the possible extraordinary, unanticipated changes and why the party believes they have affected or will significantly affect the probable value of the privileges granted by this Contract.
- (3) If the Concessioner and the Director agree that extraordinary, unanticipated changes have occurred, the Concessioner and the Director will undertake good faith negotiations as to an appropriate adjustment of the franchise fee.
- (4) The negotiation will last for a period of sixty (60) days from the date the Concessioner and the Director agree that extraordinary, unanticipated changes occurred. If the negotiation results in agreement as to an adjustment (up or down) of the franchise fee within this period, the franchise fee will be adjusted accordingly, prospectively as of the date of agreement.

- (5) If the negotiation does not result in agreement as to the adjustment of the franchise fee within this sixty (60) day period, then either the Concessioner or the Director may request binding arbitration to determine the adjustment to franchise fee in accordance with this section. Such a request for arbitration must be made by mailing written notice to the other party within fifteen (15) days of the expiration of the sixty (60) day period.
- (6) Within thirty (30) days of receipt of such a written notice, the Concessioner and the Director will each select an arbiter. These two arbiters, within thirty (30) days of selection, must agree to the selection of a third arbiter to complete the arbitration panel. Unless otherwise agreed by the parties, the arbitration panel will establish the procedures of the arbitration. Such procedures must provide each party a fair and equal opportunity to present its position on the matter to the arbitration panel.
- (7) The arbitration panel will consider the written submissions and any oral presentations made by the Concessioner and the Director and provide its decision on an adjusted franchise fee (up, down or unchanged) that is consistent with the probable value of the privileges granted by this Contract within sixty (60) days of the presentations.
- (8) Any adjustment to the franchise fee resulting from this section will be prospective only.
- (9) Any adjustment to the franchise fee will be embodied in an amendment to this Contract.
- (10) During the pendency of the process described in this section, the Concessioner will continue to make the established franchise fee payments required by this Contract.

#### 6. Indemnification

The Concessioner agrees to assume liability for and does hereby agree to save, hold harmless, protect, defend and indemnify the United States of America, its agents and employees from and against any and all liabilities, obligations, losses, damages or judgments (including without limitation penalties and fines), claims, actions, suits, costs and expenses (including without limitation attorneys fees and experts' fees) of any kind and nature whatsoever on account of fire or other peril, bodily injury, death or property damage, or claims for bodily injury, death or property damage of any nature whatsoever, and by whomsoever made, in any way connected with or arising out of the activities of the Concessioner, its employees, agents or Contractors under this Contract. This indemnification will survive the termination or expiration of this Contract.

#### 7. Notice of Bankruptcy or Insolvency

The Concessioner must give the Director immediate notice (within five (5) days) after the filing of any petition in bankruptcy, filing any petition seeking relief of the same or different kind under any provision of the Bankruptcy Act or its successor, or making any assignment for the benefit of creditors. The Concessioner must also give the Director immediate notice of any petition or other proceeding against the Concessioner for the appointment of a trustee, receiver, or liquidator, or, the taking by any person or entity of the rights granted by this Contract or any part thereof upon execution, attachment or other process of law or equity. For purposes of the bankruptcy statutes, NPS considers that this Contract is not a lease but an executory Contract exempt from inclusion in assets of Concessioner pursuant to 11 U.S.C. 365. The Director may terminate this Contract if the Director determines that the Concessioner is unable to perform the terms of Contract due to such bankruptcy or insolvency action.

#### Additional Provisions

(a) This Contract contains the sole and entire agreement of the parties. No oral representations of any nature form the basis of or may amend this Contract. This Contract may be extended, renewed or amended only when agreed to in writing by the Director and the Concessioner.

- (b) This Contract does not grant rights or benefits of any nature to any third party.
- (c) The invalidity of a specific provision of this Contract will not affect the validity of the remaining provisions of this Contract.
- (d) Waiver by the Director or the Concessioner of any breach of any of the terms of this Contract by the other party will not be deemed to be a waiver or elimination of such term, nor of any subsequent breach of the same type, nor of any other term of the Contract. The subsequent acceptance of any payment of money or other performance required by this Contract will not be deemed to be a waiver of any preceding breach of any term of the Contract.
- (e) No member of, or delegate to, Congress or Resident Commissioner will be admitted to any share or part of this Contract or to any benefit that may arise from this Contract but this restriction will not be construed to extend to this Contract if made with a corporation or company for its general benefit.
- (f) This Contract is subject to the provisions of 43 CFR, Subtitle A, Part 12, Subpart D, concerning nonprocurement debarment and suspension. The Director may recommend that the Concessioner be debarred or suspended in accordance with the requirements and procedures described in those regulations, as they are effective now or may be revised in the future.

# Exhibit A Nondiscrimination

Section I: Requirements Relating to Employment and Service to the Public

#### A. Employment

During the performance of this CONTRACT the Concessioner agrees as follows:

- (1) The Concessioner will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, national origin, or disabling condition. The Concessioner will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, age, national origin, or disabling condition. Such action shall include, but not be limited to, the following: Employment upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Concessioner agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Secretary setting forth the provision of this nondiscrimination clause.
- (2) The Concessioner will, in all solicitations or advertisements for employees placed by on behalf of the Concessioner, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, or disabling condition.
- (3) The Concessioner will send to each labor union or representative of workers with which the Concessioner has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the Secretary, advising the labor union or workers' representative of the Concessioner's commitments under Section 202 of Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (4) Within 120 days of the commencement of a contract every Government contractor or subcontractor holding a contract that generates gross receipts which exceed \$50,000 and having 50 or more employees shall prepare and maintain an affirmative action program at each establishment which shall set forth the contractor's policies, practices, and procedures in accordance with the affirmative action program requirement.
- (5) The Concessioner will comply with all provisions of Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- (6) The Concessioner will furnish all information and reports required by Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to the Concessioner's books, records, and accounts by the Secretary of the Interior and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (7) In the event of the Concessioner's noncompliance with the nondiscrimination clauses of this CONTRACT or with any of such rules, regulations, or orders, this CONTRACT may be canceled, terminated or suspended in whole or in part and the Concessioner may be declared ineligible for further Government concession contracts in accordance with procedures authorized in Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, and such other sanctions may be imposed and remedies invoked as provided in Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The Concessioner will include the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, so that such provisions will be binding upon each subcontractor or vendor. The Concessioner will take such action with respect to any subcontract or purchase order as the Secretary may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, that in the event the Concessioner becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Secretary, the Concessioner may request the United States to enter into such litigation to protect the interests of the United States.

#### B. Construction, Repair, and Similar Contracts

The preceding provisions A(1) through A(8) governing performance of work under this CONTRACT, as set out in Section 202 of Executive Order No. 11246 of September 24, 1965, as amended by Executive Order No. 11375 of October 13, 1967, shall be applicable to this CONTRACT, and shall be included in all contracts executed by the Concessioner for the performance of construction, repair, and similar work contemplated by this CONTRACT, and for that purpose the term "CONTRACT" shall be deemed to refer to this instrument and to contracts awarded by the Concessioner and the term "Concessioner" shall be deemed to refer to the Concessioner and to contractors awarded contacts by the Concessioner.

#### C. Facilities

#### (1) Definitions: As used herein:

- (a) Concessioner shall mean the Concessioner and its employees, agents, lessees, sublessees, and contractors, and the successors in interest of the Concessioner;
- (b) Facility shall mean any and all services, facilities, privileges, accommodations, or activities available to the general public and permitted by this agreement.

#### (2) The Concessioner is prohibited from:

- (a) Publicizing facilities operated hereunder in any manner that would directly or inferentially reflect upon or question the acceptability of any person because of race, color, religion, sex, age, national origin, or disabling condition;
- (b) Discriminating by segregation or other means against any person.

#### Section II: Accessibility

Title V, Section 504, of the Rehabilitation Act of 1973, as amended in 1978, requires that action be taken to assure that any "program" or "service" being provided to the general public be provided to the highest extent reasonably possible to individuals who are mobility impaired, hearing impaired, and visually impaired. It does not require architectural access to every building or facility, but only that the service or program can be provided somewhere in an accessible location. It also allows for a wide range of methods and techniques for achieving the intent of the law, and calls for consultation with disabled persons in determining what is reasonable and feasible.

No handicapped person shall, because a Concessioner's facilities are inaccessible to or unusable by handicapped persons, be denied the benefits of, be excluded from participation in, or otherwise be subjected to discrimination under any program or activity receiving Federal financial assistance or conducted by any Executive agency or by the U.S. Postal Service.

#### A. Discrimination Prohibited

A Concessioner, in providing any aid, benefit, or service, may not directly or through contractual, licensing, or other arrangements, on the basis of handicap:

- (1) Deny a qualified handicapped person the opportunity to participate in or benefit from the aid, benefit, or service;
- (2) Afford a qualified handicapped person an opportunity to participate in or benefit from the aid, benefit, or service that is not equal to that afforded others;
- (3) Provide a qualified handicapped person with an aid, benefit, or service that is not as effective as that provided to others;
- (4) Provide different or separate aids, benefits, or services to handicapped persons or to any class of handicapped persons unless such action is necessary to provide qualified handicapped persons with aid, benefits, or services that are as effective as those provided to others;
- (5) Aid or perpetuate discrimination against a qualified handicapped person by providing significant assistance to an agency, organization, or person that discriminates on the basis of handicap in providing any aid, benefit, or service to beneficiaries of the recipient's program;
- (6) Deny a qualified handicapped person the opportunity to participate as a member of planning or advisory boards; or
- (7) Otherwise limit a qualified handicapped person in the enjoyment of any right, privilege, advantage, or opportunity enjoyed by others receiving an aid, benefit, or service.

#### B. Existing Facilities

A Concessioner shall operate each program or activity so that the program or activity, when viewed in its entirety, is readily accessible to and usable by handicapped persons. This paragraph does not require a Concessioner to make each of its existing facilities or every part of a facility accessible to and usable by handicapped persons.

# Exhibit C Assigned Government Owned Personal Property

No government-owned personal property is assigned to the Concessioner for the purposes of this Contract.

NA

# Exhibit D Insurance Requirements

#### I. General

The Concessioner must obtain and maintain during periods of operation for the entire term of this Contract, at its sole cost and expense, the types and amounts of insurance coverage necessary to fulfill the obligations of the Contract. The Director will approve the types and amounts of insurance coverage purchased by the Concessioner.

At the request of the Director, the Concessioner must, at the time insurance is first purchased and annually thereafter, provide the Director with a Certificate of Insurance that accurately details the conditions of the policy as evidence of compliance with this section. The Concessioner must provide the Director immediate written notice of any material change in the Concessioner's insurance program hereunder, including without limitation, cancellation of any required insurance coverages.

From time to time, as conditions in the insurance industry warrant, the Director may modify this Exhibit, provided that any additional requirements must be reasonable and consistent with the types of insurance a prudent businessperson would purchase in similar circumstances.

The Director will not be responsible for any omissions or inadequacies of insurance coverages and amounts in the event the insurance purchased by the Concessioner proves to be inadequate or otherwise insufficient for any reason whatsoever:

#### II. Liability Insurance.

The Concessioner must provide commercial general liability insurance against claims arising out of or resulting from the acts or omissions of the Concessioner or its employees, agents or contractors, in carrying out the activities and operations required and/or authorized under this Contract.

All liability policies must specify that the insurance company will have no right of subrogation against the United States of America and must provide that the United States of America is named an additional insured.

This insurance must be in the amount commensurate with the degree of risk and the scope and size of the activities required and/or authorized under this Contract. The following Liability Coverages and limits are to be maintained at a minimum, all of which are to be written on an occurrence basis only. The Concessioner may attain the limits specified below by means of supplementing the respective coverage(s) with Excess or Excess "Umbrella" Liability. Furthermore, the commercial general liability package must provide no less than the coverages and limits described.

#### A. Commercial General Liability

Coverage will be provided for bodily injury, property damage, personal or advertising injury liability
(and must include Contractual Liability and Products/Completed Operations Liability).
Bodily Injury and Property Damage Limit
Products/Completed Operations Limit
Personal Injury & Advertising Injury Limit
General Aggregate
Fire Damage Legal Liability "per fire"

- 2. The liability coverages may not contain the following exclusions/limitations:
  - a. Athletic or Sports Participants
  - b. Products/Completed Operations
  - c. Personal Injury or Advertising Injury exclusion or limitation
  - d. Contractual Liability limitation
  - e. Explosion, Collapse and Underground Property Damage exclusion
  - f. Total Pollution exclusion
- 3. If the policy insures more than one location, the General Aggregate limit must be amended to apply separately to each location, or, at least, separately to the appropriate NPS location(s).

#### B. Automobile Liability

Coverage will be provided for bodily injury or property damage arising out of the ownership, maintenance or use of ``any auto. (Where there are no owned autos, coverage applicable to ``hired" and ``non-owned" autos will be maintained.)

Each Accident Limit

#### C. Excess Liability or Excess "Umbrella" Liability

This coverage is not required, but may be used to supplement any of the above Liability coverage policies in order to arrive at the required minimum limit of liability. If maintained, coverage will be provided for bodily injury, property damage, personal or advertising injury liability in excess of scheduled underlying insurance. In addition, coverage must be at least as broad as that provided by underlying insurance policies and the limits of underlying insurance must be sufficient to prevent any gap between such minimum limits and the attachment point of the coverage afforded under the Excess Liability or Excess "Umbrella" Liability policy.

#### D. Care, Custody and Control-Legal Liability (Describe Specific Coverage)

Coverage will be provided for damage to property in the care, custody or control of the concessioner.

Any One Loss

#### E. Environmental Impairment Liability

Coverage (if requested by the Director) will be provided for bodily injury, personal injury or property damage arising out of pollutants or contaminants (on site and/or offsite).

Each Occurrence or Each Claim Limit Aggregate Limit

#### F. Special Provisions for Use of Aggregate Policies.

At such time as the aggregate limit of any required policy is (or if it appears that it will be) reduced or exhausted, the concessioner may be required to reinstate such limit or purchase additional coverage limits.

#### G. Self-Insured Retentions.

Self-insured retentions on any of the above described Liability insurance policies (other than Excess "Umbrella" Liability, if maintained) may not exceed \$5,000.

I. Workers Compensation and Employers' Liability.

Coverage will comply with the statutory requirements of the state(s) in which the concessioner operates.

#### II. Insurance Company Minimum Standards.

All insurance companies providing the above described insurance coverages must meet the minimum standards set forth below:

- 1. All insurers for all coverages must be rated no lower than A-by the most recent edition of Best's Key Rating Guide (Property-Casualty Edition).
- 2. All insurers for all coverages must have a Best's Financial Size Category of at least VIII according to the most recent edition of Best's Key Rating Guide (Property-Casualty edition).
- 3. All insurers must be admitted (licensed) in the state in which the concessioner is domiciled.

#### III. Certificates of Insurance.

All certificates of Insurance required by this Contract must be completed in sufficient detail to allow easy identification of the coverages, limits, and coverage amendments that are described above. In addition, the insurance companies must be accurately listed along with their A.M. Best Identification Number ("AMB#"). The name, address and telephone number of the issuing insurance agent or broker must be clearly shown on the certificate of insurance as well.

Due to the space limitations of most standard certificates of insurance, it is expected that an addendum will be attached to the appropriate certificate(s) in order to provide the space needed to show the required information.

In addition to providing certificates of insurance, the concessioner, upon written request of the Director, must provide the Director with a complete copy of any of the insurance policies (or endorsements thereto) required herein to be maintained by the concessioner.

#### IV. Statutory Limits

In the event that a statutorily required limit exceeds a limit required herein, the higher statutorily required limit will be considered the minimum to be maintained.

#### EXHIBIT D

# INSURANCE REQUIREMENTS

# I. INSURANCE REQUIREMENTS

The Concessioner shall obtain and maintain during the entire term of this CONTRACT, at its sole cost and expense, the types and amounts of insurance coverage necessary to fulfill the obligations of the CONTRACT:

## II. LIABILITY INSURANCE

The following Liability Coverages are to be maintained at a minimum, all of which are to be written on an occurrence basis only. The Concessioner may attain the limits specified below by means of supplementing the respective coverage(s) with Excess or Excess "Umbrella" Liability.

# A. Commercial General Liability

1. Coverage will be provided for bodily injury, property damage, personal or advertising injury liability (and must include Contractual Liability and Products/Completed Operations Liability).

Bodily Injury and Property Damage Limit -	\$ 300,000
Products/Completed Operations Limit -	\$ 50,000
Personal Injury & Advertising Injury Limit -	\$ 50,000
General Aggregate -	\$ 300,000
Fire Damage Legal Liability "per fire" -	\$ 300,000
, I	3 200,000

- 2. The liability coverages may not contain the following exclusions/limitations:
  - a. Athletic or Sports Participants
  - b. Products/Completed Operations
  - c. Personal Injury or Advertising Injury exclusion or limitation
  - d. Contractual Liability limitation
  - e. Explosion, Collapse and Underground Property Damage exclusion
  - f. Total Pollution exclusion
- 3. If the policy insures more than one location, the General Aggregate limit must be amended to apply separately to each location, or, at least, separately to the appropriate NPS location(s).

# B. Automobile Liability

Coverage will be provided for bodily injury or property damage arising out of the ownership, maintenance or use of "any auto."

- 1. All insurers for all corrages must be rated no lower than A riche most recent edition of Best's Key Rating Guide roperty-Casualty edition).
- 2. All insurers for all coverages must have a Best's Financial Size Category of at least VIII according to the most recent edition of Best's Key Rating Guide (Property-Casualty edition).
- 3. All insurers must be admitted (licensed) in the state in which the concessioner is domiciled.

# IV. CERTIFICATES OF INSURANCE

All certificates of Insurance required by this CONTRACT shall be completed in sufficient detail to allow easy identification of the coverages, limits, and coverage amendments that are described above. In addition, the insurance companies must be accurately listed along with their A.M. Best Identification Number ("AMB#"). The name, address and telephone number of the issuing insurance agent or broker must be clearly shown on the certificate of insurance as well.

Due to the space limitations of most standard certificates of insurance, it is expected that an addendum will be attached to the appropriate certificate(s) in order to provide the space needed to show the required information.

In addition to providing certificates of insurance, the concessioner, upon written request of the Director, shall provide the Director with a complete copy of any of the insurance policies (or endorsements thereto) required herein to be maintained by the concessioner.

#### V. STATUTORY LIMITS

In the event that a statutorily required limit exceeds a limit required herein, the higher statutorily required limit shall be considered the minimum to be maintained.

Dated	
Director Intermountain Region	